



innovationnight

PRESENTED BY  PNC BANK

SPONSORSHIP OPPORTUNITIES

Take advantage of our sponsorship opportunities to ensure your company is front and center at the 2024 Innovation Night.

Gallery Sponsor: \$37,000 *Exclusive Opportunity*

Goods & Services: \$3,600*

Sponsor benefits of Innovation Night include all benefits of Lead Sponsorship plus:

- 20 tickets to attend Innovation Night
- 20 tickets to use throughout the 2024/25 Season (subject to availability)
- Two designated individuals will be invited to join the Innovation Night host committee
- Invitation for 10 to attend the exclusive Sponsor Party
- Gallery naming recognition; "GALLERY PRESENTED BY"
- Two social media promotions, featuring your company on Facebook, Instagram, Twitter, & LinkedIn
- Mentions in all Innovation Night emails

Lead Sponsor: \$27,000

Goods & Services: \$3,000*

Sponsor benefits and recognition include all benefits of Host Sponsorship plus:

- 20 tickets to attend Innovation Night
- 12 tickets to use throughout the 2024/25 Season (subject to availability)
- Invitation for 8 to attend the exclusive Sponsor Party
- One private VIP lounge for your company and guests at Innovation Night

Host Sponsor: \$16,000

Goods & Services: \$2,350*

Sponsor benefits and recognition include all benefits of Co-Host Sponsorship plus:

- 16 tickets to attend Innovation Night
- 10 tickets to use throughout the 2024/25 Season (subject to availability)
- Invitation for 6 to attend the exclusive Sponsor Party

Co-Host Sponsor: \$8,000

Goods & Services: \$1,300*

Sponsor benefits and recognition include:

- Corporate logo and Co-Host Sponsor recognition on all event collateral
- Social media promotion, featuring your company on Facebook, Instagram, Twitter and LinkedIn
- Opportunity for a premium display in the Innovation Gallery at the event (500 impressions)
- 10 tickets to attend Innovation Night
- 4 tickets to use throughout the 2024/25 Season (subject to availability)
- One designated individual will be invited to join the Innovation Night host committee
- Invitation for 4 to attend the exclusive Sponsor Party

**Fair Market Values: Innovation Night package = \$100/per unit;
2024/25 Season ticket = \$75/per ticket; Social Media promotion = \$100*



In addition to the benefits and visibility at Innovation Night, all corporate sponsors will enjoy these Corporate Circle benefits throughout the 2024/25 Season:

- Logo recognition on the Potiker Theatre Corporate Sponsors signage (100,000+ impressions)
- Logo included in all six theatre programs on the Corporate Sponsors page (100,000+ impressions)
- Logo and link on the Corporate Sponsors page of lajollaplayhouse.org
- 15% corporate discount on tickets for La Jolla Playhouse productions
- Opportunity to host a pre-show event for your guests in one of our spaces (additional fees and some conditions apply)

MONDAY, OCTOBER 21, 2024

at La Jolla Playhouse | 5:30pm - 8:30pm

Each year, more than 500 C-level executives, innovators and guests gather for an evening of networking among San Diego's most forward-thinking business leaders and interact with our city's leading life sciences, biotech, high-tech, clean-tech, defense and telecommunication companies. Round out the night with exciting cuisine, an open bar and a Without Walls-inspired performance.

Innovation Night supports the Playhouse's "R&D" efforts – including new work development, the Without Walls program of immersive, interactive and site-inspired performances, and ongoing artist commissions and residencies.

La Jolla Playhouse takes great pride in celebrating 100 Years of Scripps Research at the 2024 Innovation Night. Under the leadership of Peter Schultz, President and CEO of Scripps Research, they continue to build on this remarkable record to push the frontiers of science and medicine over the next century and beyond.



ABOUT LA JOLLA PLAYHOUSE

With 36 Broadway transfers, 120 world premieres and a Tony Award for The Rich Family Artistic Director, Christopher Ashley, La Jolla Playhouse is where artists and audiences come together to create what's new and next in American Theatre. It is our mission to advance theatre as an art form, telling stories that inspire empathy and create a dialogue toward a more just future. With our intrepid spirit and eclectic, artist-driven approach we will continue to cultivate a local, national and global following with an insatiable appetite for audacious work.

2024 INNOVATION NIGHT CO-CHAIRS



Denise Bevers
*President and CEO,
VETmAb Biosciences*



Adam Jacobs
*Co-founder,
The Jacobs Scheriff Group*



Tim Scott
*President and CEO,
AustinPx*

PAST HONORARY CHAIRS

2023 Irwin Jacobs, Sc.D., Qualcomm
2022 Mary Walshok, Ph.D., Connect
2021 David Hale, Hale BioPharma Ventures, LLC
2020 San Diego companies and organizations fighting COVID-19
2019 Dr. Peter C. Farrell, ResMed
2018 Greg Lucier, Nuvasive, Inc.
2017 Dr. Paul E. Jacobs, Qualcomm, Inc.
2016 Jay Flatley, Illumina, Inc.
2015 Dr. J. Craig Venter, The J. Craig Venter Institute
2014 Alan Gold, BioMed Realty Trust, Inc.
2013 Duane Roth (1949-2013), Connect
2012 Dr. Ivor Royston, Forward Ventures

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lajollaplayhouse.org/innovation

